

SHAAN LONDHE

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EDUCATION

University of California, Los Angeles

Los Angeles, CA

Bachelor of Arts in Economics

Sep 2019 – Jun 2023

- **Cumulative GPA:** 3.74 / 4.00 | **Honors and Awards:** Dean's Honors List (5x), 2022 Simon Fellowship Recipient
- **Extracurriculars:** Undergraduate Business Society, Bruin Investment & Trading Group, United Students for Veterans Health
- **Relevant Coursework:** Competitive Strategy, Data Analysis, Econometrics, Computational Finance, Value Investing

WORK EXPERIENCE

LandGate

Redwood City, CA (Remote)

Product Manager

Jun 2023 – Present

- Designed and launched a power plant generation tracking system incorporating dynamic energy pricing metrics, enabling renewable energy developers to identify over 300 high-value assets and driving a \$200,000 increase in ARR
- Developed a custom ETL system with an intuitive UI, allowing internal teams to efficiently add and update geospatial data without developer intervention, reducing data processing time by 40% and saving an estimated \$50,000 annually
- Shipped a comprehensive data center layer with over 5,000 active and planned sites, integrating fiber optic lines and electrical grid connectivity parameters; attracted digital infrastructure clients and generated \$160,000 in new subscription revenue

Rothschild & Co

Los Angeles, CA

Investment Banking Summer Analyst

Jun 2022 – Aug 2022

- Contributed to the \$4.5 billion take-private of a SaaS company; drove buyer interest by creating 15 slides for management presentations, reduced analyst turnaround time by 30%, and saved the team 80+ hours over the summer internship
- Designed detailed buyer profiles by analyzing \$50 billion in AUM, portfolios, and investment strategies for a private equity client seeking a co-buyer, accelerating outreach by 40% and boosting buyer engagement rates by 15%

Stifel, Nicolaus, & Company

Los Angeles, CA

Public Finance Strategy Intern

Apr 2021 – Jul 2021

- Streamlined the preparation of Requests for Proposals (RFPs) for municipal clients by automating data workflows and creating standardized, reusable templates; enabled the team to handle 25% more client requests
- Prepared a credit rating research report for the City of Whittier, analyzing debt levels, revenue streams, and budgetary practices, which led to a rating upgrade from AA to AA+ by S&P Global and improved borrowing terms by 0.7%

Diamond Capital Advisors

Los Angeles, CA

Corporate Development Intern

Sep 2020 – Apr 2021

- Developed an interactive visualization spreadsheet for semiconductor due diligence with market drivers (nanometer and CPU architecture trends), reducing analyst valuation time by 30% and spearheading a \$50 million deal pipeline
- Built the valuation of an IT consulting firm for a sell-side pitch, conducting comps and DCF analyses to present EBITDA and revenue multiples; facilitated a \$30 million transaction while helping secure interest from 12 potential acquirers

TELEO Capital

Los Angeles, CA

Business Development Intern

May 2020 – Aug 2020

- Launched a CRM dashboard for tracking KPIs (revenue/EBITDA growth and CAC-to-LTV ratios), analyzing 150+ targets with ~\$100 million in revenue; narrowed target selection by 20% and supported 4 portfolio company deals
- Implemented a logistics solution for subsidiary Paxia, optimizing airplane galley space and cargo operations; supported the response to the pandemic by reducing catering waste by 15% and achieving \$60,000 in prorated annual savings

PERSONAL PROJECTS

TablaFlow

- Developed a web application for musicians playing tabla – a classical Indian instrument – focused on logging practice sessions; grew user base to 15+ within 1 week and educated users about gradual BPM training techniques
- Integrated core features such as time tracking, BPM monitoring, metronome capabilities, and detailed progress visualizations

OverlandX

- Launched a web application helping off-roading enthusiasts find routes along obscure trails; attracted 10+ users within 1 week
- Designed a scraping tool using HTML parsing alongside API monitoring to extract trails buried in government sites, USFS & BLM databases, and niche forums; compiled an exclusive collection of 30 trails with waypoints and technical descriptions

SKILLS & INTERESTS

Product: Jira, Google Analytics, Notion, A/B Testing, Agile, Scrum | **Programming:** SQL, R, HTML/CSS, Python

Data Visualization & GIS: Tableau, ArcGIS, Power BI, Plotly | **Finance:** Bloomberg, S&P Cap IQ, FactSet, Pitchbook

Design: Figma, Miro, Adobe Premiere Pro, MS Office | **Cloud & Automation:** AWS, Selenium, Salesforce, Docker

Interests: ATP / WTA Tennis, MLB / NBA, Pickleball, National Parks, Off-Road, Cars, Indian Percussion, Classic Rock